

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 285944  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DOTE-00 CIAE-00 INR-07  
NSAE-00 TRSE-00 MCE-00 L-03 DODE-00 /031 R

DRAFTED BY COMM/BIC/OED/SIPS/WRHAYDEN/SG  
APPROVED BY EB/OCA/CD:REDAY  
COMM/BIC/OED/SIPS/SSLEON  
COMM/BIC/OED/OBOD/RECOHEN  
DOT/FAA/ARD-1/DSHEFTEL (INFO)  
DOT/FAA/AIA-3/JCARMICHAEL (INFO)  
STATE/EUR/EE/SFROMOWITZ (INFO)  
-----012980 302323Z /41  
P 302222Z NOV 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BELGRADE PRIORITY

LIMITED OFFICIAL USE STATE 285944

ATTN: LOMBARDI

E.O. 11652: NA

TAGS: BEXP, EAIR, YO

SUBJECT: PRODUCT OPPORTUNITY - GOY PURCHASE OF ATC EQUIP-  
MENT

REF: A) BELGRADE 8275; B) BELGRADE 8339

1. JERRY SMITH, PRESIDENT, BUTLER NATIONAL CORP., LENEXA,  
KANSAS, ADVISED HE RECEIVED TELEX FROM SRDJAN NALIS STATING  
THAT GOY CIVAIR OFFICIALS TO ARRIVE KANSAS CITY DEC. 4.  
SMITH SAYS INFORMATION HE RECEIVED WHILE IN YUGOSLAVIA  
RECENTLY WAS THAT GOY TEAM WOULD ARRIVE IN TORONTO DEC. 4  
AND PROCEED LATER TO KANSAS CITY.

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2. SMITH BELIEVES GOY TEAM VISIT IS CONCERNED WITH PUR-  
CHASE OF 6 DME,S NOW AND 14 LATER, AND 30 VOR'S. HE ALSO  
UNDERSTANDS THAT PHILLIPS OF CANADA IS ABOUT TO RECEIVE THE  
ORDER. APPARENTLY PHILLIPS CONTACT IN YO IS CANADIAN  
CITIZEN OF YO BIRTH WHO SPENT 7 WEEKS IN CONSULTATION WITH  
CIVAIR OFFICIALS REGARDING THE EQUIPMENT. THEREFORE,

TODOROVIC COMMENT REFTEL B THAT QUOTE BULK OF PURCHASE  
WILL BE U;S. EQUIPMENT UNQUOTE IS PLEASANT SURPRISE.

3. WILCOX ELECTRIC, VIENNA, VA CITED IN REFTEL A DOES NOT  
EXIST. ASSUME VISIT TO WILCOX, KANSAS CITY, CITED REFTEL  
B IS MEANT TO BE CORRECTION OF ITINERARY. VISIT OF GOY  
TEAM TO WILCOX WAS UNKNOWN TO SMITH OF BUTLER WHEN HE  
OFFERED (WHILE IN YO) TO PAY PLANE FARE FOR GOY TEAM  
FROM TORONTO TO KANSAS CITY TO NEW YORK, AS WELL AS HOTEL  
EXPENSES IN K.C. NEVERTHELESS, HE STATES HIS OFFER  
REMAINS FIRM FOR HOTEL, AS WELL AS AIR FARE IF TEAM VISITS  
TORONTO FIRST.

4. POST ASSISTANCE WILL BE GREATLY APPRECIATED IN  
ASCERTAINING IF POSSIBLE THE ITINERARY AND DURATION OF  
U.S. VISIT OF GOY TEAM IN ORDER TO ASSIST BUTLER, WILCOX,  
AIL/CUTLER HAMMER, AND POSSIBLY OTHER U.S. FIRMS, AS  
WELL AS USDOC/SIPS AND DOT/FAA IN PLANNING MOST USEFUL  
VISIT PROGRAM. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, INVESTMENT OPPORTUNITIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 30-Nov-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE285944  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/WRHAYDEN/SG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770444-0639  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1977/newtext/t1977112/aaaaabbr.tel  
**Line Count:** 81  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 1b15b911-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BELGRADE 8275, 77 BELGRADE 8339  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 01-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 453868  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - GOY PURCHASE OF ATC EQUIP- MENT  
**TAGS:** BEXP, EAIR, YO  
**To:** BELGRADE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/1b15b911-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009